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OF SARASOTA, INC.**

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## Neil Moody Leads Endowment Efforts

YMCA Foundation Treasurer Neil Moody had something up his sleeve. Recovering from major surgery at his Golden Gate Point home, he summoned Foundation President Karin Gustafson to have a chat. Very active socially and in business, Neil, flat on his back and in intense pain, had some time to contemplate where his philanthropy could make a difference. He wanted to converse with Karin about a gift.

“Lucky for us, Neil chose the Y Foundation to make a million dollar gift,” Karin says. “And although a gift of bequests in wills and pledges over (the) long term are welcome, his gift was in total, now, and went to work immediately. It doesn’t get much better than that.”

Neil joined the Y Foundation board in 2005. Among his considerable business interests, he is the managing partner and owner of Valhalla Management. He serves on the board of several arts and human services organizations. He and his wife, Sharon, split their time between Sarasota and Evergreen, Colo.



*Neil Moody, Treasurer  
Sarasota YMCA Foundation*

Chairman of the board Paul Bowman, who has embraced the leadership of this campaign wholeheartedly, says, “It encourages all of us who are trying to reach our \$20 million ‘**Endowment 2010: Gift for the Next Generation**’ campaign goal. Hopefully there are others who have been sitting back who will now step forward and follow Neil’s generous lead.”

“The campaign is about the future,” Karin says. “These endowed funds are set aside in perpetuity with

*Continued on Page 4*

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# Neil Moody Leads Endowment Efforts

*Continued from Page 1*

4 to 6 percent distributed annually. Funds can be named for the donor or a loved one, and major contributions are also eligible for naming opportunities at our various campuses.”

In addition to the Moody Endowment, Neil and Sharon are generous sponsors of Y Achievers Educational Scholarships and are Going for the Gold special event Millennium Magnate sponsors. Millennium Magnates contribute \$25,000 each year to the event, and

the proceeds are placed in the Millennium Magnates Endowment.

When asked why he chose the YMCA Foundation to make his gift, Neil says: “In the field of economics, a fundamental rule is that money goes where it is treated best. In deciding where to place our charitable contributions, we have modified this rule slightly to read, ‘money goes where it is used effectively to bring the broadest possible benefit to society.’ The YMCA Foundation does exactly that.”

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Call us for more information about wills and their benefits.



*“(Neil Moody’s gift) encourages all of us who are trying to reach our \$20 million ‘Endowment 2010: Gift for the Next Generation’ campaign goal.”*

*—Paul Bowman, Board Chairman*

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